Svetlana A Pevnitskaya

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RESEARCH INTERESTS

Experimental Economics, Game Theory, Environmental Economics, Auctions, Networks, Decisions under Risk and Uncertainty, Behavioral Economics, Decision Theory

ACADEMIC APPOINTMENTS

Independent Scholar, Economics Research, 2024 – present

Associate Professor, FEBA, Vilnius University, 2025 – 2026

Visitor and Lecturer, Department of Economics, UC Berkeley, 2025, 2026

Associate Professor (with tenure), Department of Economics, Florida State University. 2011 – 2024

Visiting Associate in Economics, Division of Humanities and Social Sciences, Caltech, 2022

Visiting Research Professor, Department of Economics, CESS, New York University, 2021

Director, XS/FS Experimental Social Science Laboratory, Florida State University, 2011 – 2018

Visiting Associate Professor, Department of Economics, Stanford University, 2013-2014

Research Partner, Institute for Energy Systems, Economics and Sustainability (IESES), Florida State University, 2009 – 2015

Assistant Professor, Department of Economics, Florida State University (FSU). 2005 – 2011

Visiting Assistant Professor of Economics. Department of Economics, University of Southern California. 2004 – 2005

Visiting Scholar. Department of Economics, Ohio State University. 2002 – 2004

Researcher. California Institute of Technology (Caltech). Pre-doctoral position. 2001 – 2002

Research and Teaching Assistant, Department of Economics, University of Southern California, 1997-2001

EDUCATION

PhD., Economics, University of Southern California, 2002
Dissertation: Endogenous Entry Equilibrium in Auctions and Markets with Standards
Advisors: Richard H. Day (USC) and Thomas R. Palfrey (Caltech)

M.A., Economics, The Claremont Graduate University, 1996

Diploma, Mathematics and Economics, Russian Academy of Economics, 1993

REFEREED PUBLICATIONS

An Initial Implementation of the Turing Tournament to Learning in Two Person Games,
with Richard McKelvey and Jasmina Arifovic, *Games and Economic Behavior*, 2006, 57, (1), 93-122

Survival Auctions, with John Kagel and Lixin Ye, *Economic Theory*, 2007, Vol.33, No1, pp.103-119

Endogenous Entry Equilibrium in First Price Private Value Auctions: An Experimental Study, with Thomas Palfrey, *Journal of Economic Behavior and Organization,* 2008, 66, 731-747

An Experimental Analysis of Indicative Bidding, with John Kagel and Lixin Ye, *Games and Economic Behavior,* 2008, 62, 697-721

Do Preferences for Charitable Giving Help Auctioneers?, with Mark Isaac and Tim Salmon, *Experimental Economics*, 2010, 13, 1, 14-44.

Behavior in a Dynamic Environment with Costs of Climate Change and Heterogeneous Technologies: an Experiment, with Dmitry Ryvkin, *Research in Experimental Economics: Experiments on Energy, the Environment, and Sustainability*, 2011, vol. 14, Eds. Mark Isaac and Douglas Norton, Emerald Press.

Bidder Behavior in Sealed Bid Auctions Where the Number of Bidders is Unknown, with Mark Isaac and Kurt Schnier, *Economic Inquiry*, 2012, vol. 50, 2, 516-533.

Experimental studies of games with dynamic public bad, with Dmitry Ryvkin. In *Analyzing Global Environmental Issues: Theoretical and Experimental Applications and their Policy Implications,* edited by A. Rapoport and A. Dinar, Routledge, 2013.

Environmental Context and Termination Uncertainty in Games with a Dynamic Public Bad, with Dmitry Ryvkin. *Environment and Development Economics*, 2013, vol. 18, issue 01, 27-49.

Energy modeling and data structure framework for Sustainable Human-Building Ecosystems A Review, with S. Talele, C. Traylor, L. Arpan, C. Curley, C. Chen, J. Day, R. Feiock, M. Hadzikadic, W. J. Tolone, S. Ingman, D. Yeatts, O. T. Karaguzel, K. P. Lam, C. Menassa, T. Spiegelhalter, W. Yan, Y. Zhu, Y. X. Tao, *Frontiers in Energy*, 2018, pp.1-19.

A new experimental mechanism to investigate polarized demands for public goods: The effects of censoring, with Mark Isaac and Douglas Norton, *Experimental Economics,* 2019; 22, pp. 585–609.

Rewards and Punishments in Bargaining, with Dmitry Ryvkin, *Journal of Economics and Management Strategy*, 2022; 31: 171-192.

Strategy adjustments in games with a dynamic public bad: Experimental evidence, with Dmitry Ryvkin, *Review of Behavioral Economics*, 2022; Vol. 9: No. 2, pp 173-184.

The Effect of Access to Clean Technology on Pollution Reduction: an Experiment, with Dmitry Ryvkin, *Games and Economic Behavior*, 2022; Vol. 136, pp. 117-141.

Locus of Control in Reward and Punishment Decisions, with Dmitry Ryvkin, *Review of Behavioral Economics,* 2026; Vol. 13, No. 2, pp. 318-337

BOOK CONTRIBUTIONS

Smart Grid Vision for Computers: 2030 and Beyond, co-author, IEEE Press, 2010.

PDF: ISBN 978-0-7381-8458-6 Print: ISBN 978-0-7381-8459-3

WORKING PAPERS

Information Aggregation in Directed Networks, with Chris Brown

The Effect of Feedback on Performance of Charity Auctions, with Robert White

Bargaining under a Threat, with David Johnson

Endogenous Social Comparisons in Bayesian Games, with Robert White

Endogenous Entry in First Price Private Value Auctions: the Self-Selection Effect

WORK IN PROGRESS

Overconfidence and information aggregation in networks, with Chris Brown

Updating under ambiguity, with Federico Echinique

Risk Taking Behavior in a Sequential Gamble, with Paul Beaumont and Robert White

The effect of perceived similarity on fairness and bargaining

Effect of Beliefs, Risk Preferences and Probability Perception on Bidding in Auctions

Bidding under Ambiguity, with Sascha Fullbrunn

Effect of Feedback in First Price Auctions, with Sean Collins

TEACHING

Undergraduate:
Applied Game Theory, UC Berkeley, FSU
Intermediate Microeconomic Theory, FSU
Experimental Economics, FSU
Undergraduate Research Methods, FSU
Directed Independent Study, FSU
Intermediate Microeconomics, University of Southern California (USC)
Microeconomics with Calculus, Ohio State University (OSU)
Intermediate Microeconomics, OSU
Economic and Social Forecasting, Uncertainty, Plekhanov Russian Academy of Economics

Graduate:
Behavioral Economics (Masters), Vilnius University
Topics in Experimental Economics (PhD), FSU
Markets and Auctions (PhD), FSU

Experimental Economics (PhD), FSU
Topics in Microeconomic Theory (PhD), FSU
Experimental Economics Reading Group, FSU
Microeconomic Theory II (PhD), FSU
Mathematical Methods in Dynamic Economics (Masters), University of Southern California (USC)

PROFESSIONAL ACTIVITIES AND SERVICE

Referee invitations from *American Economic Review, European Economic Review, Journal of Economic Behavior and Organization, Games and Economics Behavior, Review of Economic Studies, Bulletin of Economic Research, Experimental Economics, Journal of Public Economics, Economic Inquiry, National Science Foundation, Review of Industrial Organization, Journal of Economics and Management Strategy, Economic Journal, Journal of the Association of Environmental and Resource Economists, International Journal of Game Theory, Environment and Development Economics, International Journal of Industrial Organization, Journal of Economic Psychology*

Member of American Economic Association, Econometric Society

CSWEP (Committee on the Status of Women in Economic Profession) liaison for FSU, 2018-2019.

Organizing Committee member for North American Economic Science Association Meeting, Fort Lauderdale, 2014

Advising

Graduate

PhD Economics	
Christopher Brown	FSU, committee Chair, 2020
Gabriela Caceres	FSU, committee member
Alexander Usvitskiy	FSU, committee member, 2020
Joseph Duff	FSU, committee member, 2018
John Jensenius	FSU, committee member, 2017
Robert White	FSU, committee Chair, 2015
David Johnson	FSU, committee Chair, 2013
Wei-Shuin Chang	FSU, committee member, 2011
Sean Collins	FSU, committee member, 2010
Krista Jabs	FSU, committee member, 2009
Alexey Ravichev	USC, committee member
Yuri Marynets	USC, committee member
PhD Mathematics	
Grayson Jorgenson	FSU, committee member, 2020
PhD Religion	
R.C. Griffin	FSU, committee member

Graduate – MA	
Gwendoline Courreges	FSU, International Relations, committee member

Undergraduate

Kevin Nicolai	FSU, Economics, Honors thesis committee member, 2019
John Mazzoni	FSU, Economics, Honors thesis committee member, 2013
Robert White	FSU, Economics and Mathematics, Honors thesis committee Chair, - Winner of the FSU Honors Thesis Award, 2010
Matthew Kozak	FSU, Economics, Honors thesis committee member

FSU Economics Department Service

Department of Economics Policy Committee, 2022 – 2023

Department of Economics Executive Committee (elected), 2008 – 2009, 2011 – 2012, 2014-2015, 2015-2016, 2018-2019, 2019-2020

Department By-Laws revision group, 2019-2020, 2020-2021

Director, XSFS Experimental Laboratory, April 2011 – June 2018

Social Sciences Experimental Cluster Executive Committee (member), April 2011 – June 2018

Risk Initiative Committee (member), 2012 – 2015

Microeconomics Ph.D. Preliminary Examination Committee (member), 2006 – 2007, 2010 – 2011, 2016-2017, 2019

Development of undergraduate research concentration/courses committee (member), 2012 – 2013, 2015-2016

Experimental Economics Cluster Recruitment Committee (member), 2006 – 2009, 2011-2012, 2015-2016, 2018-2019

Microeconomics Recruitment Committee (member) 2005-2006, 2012-2013, 2015-2016

Experimental Social Science Cluster Proposal Preparation Committee (member) 2005-2006

FSU College of Social Sciences and Public Policy Service

Policy and Academic Affairs Committee, September 2012 – 2014, 2016 – 2020

COSSP Promotion and Tenure Committee, 2018 – 2020

COSSP Grad Women network event advisor/mentor (2 events in Spring 2019)

CPPSA recruitment committee member, 2014-2015

FSU University Service

Faculty Senate Library Committee, Co-Chair, 2022 – 2024

Faculty Senate Library Committee (FSLC), member, 2014 – 2024

FSLC Patron Services & Resources Subcommittee, member, 2022 – 2024

Bradley Grants Committee, 2016 – 2018, 2020-2021

Bradley Grants Committee Co-Chair, 2017 – 2018

Faculty Advisor for Orthodox Christian Fellowship (Recognized Student Organization at FSU), 2014 - 2021

Ad hoc committee member for University honor code review, Spring 2012

SELECT HONORS AND GRANTS

Provost Travel grant, 2019, 2023 (select years)

Bernard F. Sliger Scholar, Florida State University, 2013-2016

Researcher on RCN-SEES: Predictive Modeling Network for Sustainable Human-Building Ecosystems (SHBE), NSF CBET

Outstanding Author Contribution Award Winner, best chapter published in *Research in Experimental Economic*, Emerald Literati Network Awards for Excellence, 2012

Institute for Energy Systems, Economics and Sustainability (IESES) grant: "An Experimental Investigation of Economic Incentives of Policies, Institutions and R&D in Environmental Conservation, Sustainability and Renewable Energy," PI, 2 years: 2009-2010, with Dmitry Ryvkin

IESES grant: "Political and economic institutions regarding siting of energy facilities: "Hold-out" and "NIMBY" problems, with concurrent developments in undergraduate education," co-PI, 3 years: 2009-2011, with Mark Isaac, PI, and Douglas Norton

First Year Assistant Professor Award, Florida State University, Summer 2006

LAS Dissertation Fellowship, USC, 2001

Edmund Muskie Fellowship, 1994 – 1996

Merit Scholarship, Russian Academy of Economics, 1989 – 1994

SELECT PRESENTATIONS, CONFERENCES, INVITED TALKS

2026-2027
Economic Science Association (ESA) European Meeting, Universitat Pompeu Fabra, Barcelona

2025-2026
Center for Economic Expertise, Faculty of Economics and Business Administration, Vilnius University, Vilnius.

2024-2025
Vilnius University, Faculty of Economics and Business Administration (virtual); 2025 Asia-Pacific Meeting of the Economic Science Association (ESA), Osaka; New Uzbekistan University (virtual); Max Planck Institute (MPI) for Tax Law and Public Finance, Munich; Behavioral Research in Economics Workshop, BREW-ESA 2024, Ashoka University; Lima Experimental and Behavioral Economics Workshop 2024, Universidad del Pacifico, Lima; Econometric Society North American Summer Meeting, Vanderbilt University, Nashville.

2023-2024
SPI Conference, University of Chicago, Chicago

2022-2023
Economic Science Association (ESA) World Meetings, Lyon, University of Lyon; (SPI)

2021-2022

(ESA), CESS seminar series, Department of Economics, NYU; Department of Economic Sciences, Claremont Graduate University (virtual); Ulric B. and Evelyn L. Bray Social Sciences Seminar Series, HSS, Caltech; Bay Area Behavioral and Experimental Economics Workshop (BABEEW), UC Santa Cruz; Economic Science Association (ESA) World Meetings Boston, MIT.

2020-2021
6th Annual Conference on Network Science and Economics (virtual); Society for the Advancement of Behavioral Economics (SABE) 2020 Annual Conference (virtual)

2019-2020
Summer School "Experimental Economics: Purposes, Design, Tools" (invited faculty) organized by Higher School of Economics, St. Petersburg; CIREQ seminar, Concordia University, Montreal; 6th Annual Conference on Network Science and Economics, University of Chicago (postponed), Behavioral and Experimental Public Choice Workshop, Claremont Graduate University (cancelled due to covid-19)

2018-2019
Western Economic Association International (WEAI), 15th International Meeting, Tokyo; ESA World Meetings, Berlin

2017-2018
CIREQ - University of Montreal visitor, Concordia University, Montreal; FSU Women Student Union.

2016-2017
Concordia University, Montreal; FSU Economics Club; Aoyama Gakuin University, Tokyo; Kochi University of Technology, Research Center for Social Design Engineering, Kochi; ESA North American Meeting, Tucson.

2015-2016
ESA North American Meeting, Dallas**;** Dynamic Life Cycle Assessment Workshop, Carnegie Mellon University, Pittsburgh; AEA/ASSA Meeting, San Francisco (invited discussant); FSU Workshop on Sustainable Human Building Ecosystems; Colloquium on Game Theory and Nash Equilibrium, Department of Physics, FSU;

2014-2015
ESA World Meetings, Honolulu; Society for the Advancement of Behavioral Economics (SABE) Annual Meeting, Tahoe; ESA North American Meeting, Fort Lauderdale;

2013-2014
ESA World Meetings, Zurich; The SPI Annual Conference, University of Chicago Booth School of Business, Chicago; ESA Meeting, Santa Cruz; Stanford University, Economics, Experimental Series; University of San Francisco, Department of Economics; University of Hawaii, Department of Economics, and Game Theory Workshop; Bay Area Behavioral and Experimental Economics Workshop (BEBEEW), Stanford University.

2012-2013
Bay Area Behavioral and Experimental Economics Workshop, University of San Francisco; Department of Economics, Beijing Normal University (invited), Beijing; Department of Economics, Huazhong University of Science and Technology, HUST (invited), Wuhan; Workshop on risk and uncertainty, HUST (invited) Wuhan.

2011-2012
American Economic Association meeting, Chicago, (disc); Game Theory Practice Meeting (Global and International Issues), UC Riverside; Field and Lab experiments, NES, Moscow.

2010-2011
Southern Economic Association meeting, Atlanta; Chapman University, invited speaker in the ESI/IFREE Lectures series, Orange; Florida Energy Systems Consortium Summit, University of Central Florida, Orlando; ESA World Meeting, Copenhagen; FSU Experimental Reading Group.

2009-2010
Louis-André Gérard-Varet conference in public economics, Marseille; North American ESA Meetings, Tucson; ESA International Meeting, Arlington; IESES seminar, FSU

2008-2009
Rationality, Behavior and Experiments Conference, Higher School of Economics (HSE), Moscow; Michael H. Rothkopf Memorial Conference, Penn State (invited speaker); Workshop on Economic Games and Mechanisms to Address Climate Change, MSRI, Berkeley (invited speaker); FSU workshop on Game Theory and Experiments; Hong Kong University of Science and Technology (HKUST), Department of Economics (invited), Hong Kong; ESA International Meeting, Caltech, Pasadena; Econometric Society Meeting, Carnegie Mellon University, Pittsburgh

2007-2008
University of Bielefeld, Bielefeld (invited); ASSA/Econometric Society Meeting, New Orleans; Exchange Mechanisms and Auctions: A conference in honor of Vernon L. Smith, (invited speaker) University of Arizona; CIREQ visitor (invited), Concordia University, Montreal; ESA International Meeting, LUISS, Rome

2006-2007
SAET meeting, Kos; SEA meetings, Charleston; INFORMS International meeting, Pittsburgh

2005-2006
International Conference on the Foundations and Applications of Utility, Risk and Decision Theory, LUISS, Rome; Invited Faculty: Summer Institute on Bounded Rationality in Economics and Psychology, Max Planck Institute, Jena, Germany. August 2005. University of Alaska, Anchorage

2004-2005
University of Arizona; Economic Science Association Meeting, Tucson; Max Planck Institute, Jena, Germany; University of Central Florida; Florida State University; Appalachian State University; Ohio University; Loyola Marymount University; University of Oklahoma; University of Southern California

2003-2004
Tow Conference on Auctions, University of Iowa (invited); Ohio State University, Department of Economics; International Industrial Organization Conference, Northwestern University & University of Chicago; University of Melbourne; Australian National University; CSIRO; North American Meeting of the Econometric Society (invited discussant), Purdue University, Department of Economics

2002-2003
Economic Science Association International Meeting, Pittsburgh; International Conference on Business; Ohio State University, Department of Economics

2001-2002
Ohio State University, Department of Economics; Texas A&M University, Department of Economics; The Claremont Graduate University, Department of Economics; California Institute of Technology, HSS; University of Southern California, Department of Economics

2000-2001
Economic Science Association Meeting, Tucson